



## PROPERTY FUNDING - EQUITY/JOINT VENTURE FUNDING

At Knox Capital Solutions we fully understand that developers own capital is an expensive and finite commodity, and that they have a need to maximise the returns from this precious resource. We have built up a panel of specialist funding partners and are able to secure equity funding to reduce the amount of capital a developer needs to commit on a project.

These funders will support a variety of property construction schemes. Our panel of funders include the challenger/alternative funders, large PE and investment houses, ultra-high net worth individuals and family offices looking to place capital into the UK development market.

KCS can support all classes of development from small residential schemes and conversions to commercial development (warehouses, offices, retail) through to large multi-unit residential schemes (housing, apartments, student, PRS, PD change of use). We can assist all types of clients from the first time developers through to experienced clients looking to maximise their own capital and enhance the overall return on equity.

Funding for early stage land acquisitions both with planning and pre-planning can be secured. KCS has panel funders who are comfortable with taking planning risk to assist a client in securing a site or where planning needs to be changed to maximise a sites potential. This maybe where a site falls under permitted development regulations or where a change of use needs to be agreed.

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### INTERESTED?

The KCS team have extensive experience in this sector and are able to guide clients through the process of picking the most suitable funding partner. Please do not hesitate to speak to one of our funding specialists if you wish to discuss your requirements in more detail.

### FUNDING TYPES

#### EQUITY

KCS has a panel of funding partners who have appetite to inject equity into larger development schemes. This minimises the cash equity that a client needs to place into a proposal. Generally these equity funders are looking for clients with a strong track record and experience, and a pipeline of future developments. That said one off schemes can be supported.

#### JV PARTNERSHIPS

We have a number of panel funders, family offices looking to deploy capital into the UK residential development market via a JV Partnership arrangement with experienced developers. These can be extensive large multi-unit schemes or smaller residential complexes. These funders are looking for medium to long term partnerships funding multiple schemes with the same developer. The advantages for the client are not only a smaller equity requirement but also ability to forward plan with a committed funding partner.

